## CONSOLIDATION BALANCE SHEET

Quarter 3/2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,706,814,584,930 | 1,142,564,944,916 |
| I. Cash and cash equivalents | 110 |  | 740,288,447,389 | 373,830,844,176 |
| 1. Cash | 111 |  | 110,823,571,389 | 368,440,844,176 |
| 2. Cash equivalents | 112 |  | 629,464,876,000 | 5,390,000,000 |
| II. Short-term financial investments | 120 |  | 11,861,680,000 | 861,680,000 |
| 1. Short-term investments | 121 |  | 11,861,680,000 | 861,680,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 248,836,066,360 | 198,031,679,512 |
| 1. Trade accounts receivables | 131 |  | 74,791,573,187 | 115,483,848,876 |
| 2. Advances to suppliers | 132 |  | 77,489,954,012 | 49,634,601,971 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 96,554,539,161 | 32,913,228,665 |
| 6. Provision for short-term bad receivables | 139 |  | - | - |
| IV. Inventories | 140 |  | 618,585,501,847 | 486,088,842,179 |
| 1. Inventories | 141 |  | 618,585,501,847 | $486,088,842,179$ |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 87,242,889,334 | 83,751,899,049 |
| 1. Short-term prepaid expenses | 151 |  | 430,107,345 | 44,197,092 |
| 2. VAT deductible | 152 |  | 2,023,371,087 | - |
| 3. Tax and accounts receivable from State budget | 154 |  | 18,984,506 | - |
| 4. Other short-term assets | 158 |  | 84,770,426,396 | 83,707,701,957 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 ) ~}$ | 200 |  | 35,454,523,347 | 28,870,955,765 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 13,023,733,124 | 11,980,291,462 |
| 1. Tangible fixed assets | 221 |  | 11,673,426,293 | 8,352,972,177 |
| - Historical cost | 222 |  | 16,575,328,958 | 13,012,670,698 |
| - Accumulated depreciation | 223 |  | (4,901,902,666) | (4,659,698,521) |
| 2. Finance leases fixed assets | 224 |  | ------------- | ------------- |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 515,125,013 | 539,500,010 |
| - Historical cost | 228 |  | 665,000,000 | 665,000,000 |
| - Accumulated depreciation | 229 |  | (149,874,987) | (125,499,990) |
| 4. Construction in progress expenses | 230 |  | 835,181,818 | 3,087,819,275 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 20,498,650,000 | 14,870,800,000 |
| 1. Investment in subsidiaries | 251 |  | 5,916,000,000 |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | 14,870,800,000 | 14,870,800,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (288,150,000) | - |
| V.Other long-term assets | 260 |  | 1,932,140,224 | 2,019,864,303 |
| 1. Long-term prepaid expenses | 261 |  | 1,327,310,711 | 2,019,864,303 |
| 2. Deferred income tax assets | 262 |  | 604,829,513 |  |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 1,742,269,108,277 | 1,171,435,900,681 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 848,091,028,265 | 615,573,493,231 |
| I. Short-term liabilities | 310 |  | 795,040,711,945 | 568,523,176,911 |
| 1. Short-term borrowing and debts | 311 |  | 2,200,000,000 | 1,900,000,000 |
| 2. Trade accounts payable | 312 |  | 42,117,526,616 | 29,909,399,000 |
| 3. Advances from customers | 313 |  | 317,379,492,126 | 239,354,979,687 |
| 4. Taxes and liabilities to State budget | 314 |  | 242,967,889,474 | 152,752,691,413 |
| 5. Payable to employees | 315 |  | 1,642,989,905 | 3,338,107,540 |
| 6. Payable expenses | 316 |  | 10,110,083,066 | 2,342,050,564 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 175,281,563,173 | 137,020,950,057 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 3,341,167,585 | 1,904,998,650 |
| II. Long-term liabilities | 330 |  | 53,050,316,320 | 47,050,316,320 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | - | - |
| 5. Deferred income tax | 335 |  | 52,771,886,012 | 46,771,886,012 |
| 6. Provision for unemployment allowance | 336 |  | 278,430,308 | 278,430,308 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| B. OWNER'S EQUITY $(400=410+430)$ | 400 |  | 875,279,650,711 | 555,862,407,450 |
| I. Capital sources and funds | 410 |  | 875,279,650,711 | 555,862,407,450 |
| 1. Paid-in capital | 411 |  | $328,000,000,000$ | 164,000,000,000 |
| 2. Capital surplus | 412 |  | 8,994,035,440 | - |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | (13,705,786,080) | $(4,274,155,000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | - |
| 7. Investment and development fund | 417 |  | 5,000,000,000 | - |
| 8. Financial reserve fund | 418 |  | 16,859,125,866 | 11,859,125,866 |
| 9. Other fund belong to owner's equity | 419 |  | 1-8------- | ----------- |
| 10. Retained profit | 420 |  | 530,132,275,485 | 384,277,436,584 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 18,898,429,301 |  |
| TOTAL RESOURCES | 440 |  | 1,742,269,108,277 | 1,171,435,900,681 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 107,261,329 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 101.91 | 101.22 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## CONSOLIDATION INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 324,037,519,298 | 434,814,491,269 | 820,725,654,826 | 732,636,159,085 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 324,037,519,298 | 434,814,491,269 | 820,725,654,826 | 732,636,159,085 |
| 4. Cost of goods sold | 11 |  | 208,847,649,159 | 176,557,790,462 | 390,415,962,310 | 348,325,716,473 |
| 5. Gross profit | 20 |  | 115,189,870,139 | $\mathbf{2 5 8 , 2 5 6 , 7 0 0 , 8 0 7}$ | 430,309,692,516 | $\mathbf{3 8 4 , 3 1 0 , 4 4 2 , 6 1 2}$ |
| 6. Financial income | 21 |  | 18,119,704,385 | 3,676,292,955 | 37,322,103,234 | 14,957,713,226 |
| 7. Financial expenses | 22 |  |  | 33,222,222 | 340,437,500 | 5,347,662,320 |
| Include: Interest expense | 23 |  |  | 33,222,222 | 52,287,500 | 217,662,345 |
| 8. Selling expenses | 24 |  | 4,035,474,409 | - | 4,035,474,409 | - |
| 9. General \& administrative expenses | 25 |  | 8,523,447,706 | 4,599,266,687 | 21,903,226,375 | 12,501,798,693 |
| 10. Net operating profit | 30 |  | 120,750,652,409 | 257,300,504,853 | 441,352,657,466 | 381,418,694,825 |
| 11. Other income | 31 |  | 609,816,531 | 420,130 | 3,705,276,643 | 61,407,130 |
| 12. Other expenses | 32 |  | (71,506,393) | 409,087,871 | 3,656,691,712 | 585,334,590 |
| 13. Other profit | 40 |  | 681,322,924 | (408,667,741) | 48,584,931 | (523,927,460) |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40)$ | 50 |  | 121,431,975,333 | 256,891,837,112 | 441,401,242,397 | 380,894,767,365 |
| 16. Current corporate income tax expenses | 51 |  | 29,435,200,146 | 80,180,424,768 | 110,097,334,940 | 110,534,398,503 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 91,996,775,187 | 176,711,412,344 | 331,303,907,-957 | 270,360,368,862 |
| 18.1 Profit after tax of minorities | 61 |  | 611,610,335 |  | 1,262,429,301 |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 91,385,164,852 | 176,711,412,344 | 330,041,478,156 | 270,360,368,862 |
| 19. EPS (VND/share) | 70 |  | 2,786 | 10,775 | 10,062 | 16,485 |

## CONSOLIDATION CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)
Unit: $V N D$

| Items | Code | Note | Accumulation |  | Previous year |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |  |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 870,373,147,003 | 842,584,558,703 | 1,078,473,369,731 |
| 2. Cash paid for supplier | 02 |  | (358,660,597,149) | (140,114,540,725) | $(249,854,866,181)$ |
| 3. Cash paid for employee | 03 |  | (28,705,429,398) | $(8,427,879,814)$ | (13,907,072,372) |
| 4. Cash paid for interest | 04 |  | (78,877,060) | (217,662,345) | $(332,602,967)$ |
| 5. Cash paid for corporate income tax | 05 |  | (20,575,996,430) | (47,780,909,770) | (47,780,909,770) |
| 6. Other receivables | 06 |  | 4,452,558,640,402 | 2,078,848,783,696 | 3,955,326,437,243 |
| 7. Other payables | 07 |  | (4,609,997,116,615) | (2,322,959,751,137) | \#\#\#\#\#\#\#\#\#\#\#\#\#\# |
| Net cash provided by (used in) operating activities | 20 |  | 304,913,770,753 | 401,932,598,608 | 369,053,538,796 |
|  |  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  | - |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (284,726,195) | (85,081,867) | (111,535,867) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 759,411,355 | ---------- | ------------- |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | ------------ | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |  |
|  | 25 |  | - |  | - |
| 6. Withdrawal of capital in other companies | 26 |  | - |  | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 45,685,147,300 | 14,887,911,-----154 | 32,258,873,517 |
|  | 30 |  | 46,159,832,460 | 14,802,829,587 | 32,147,337,650 |
|  |  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | 13,734,000,000 |  | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | ------------------------ | --- | --------------- |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 9,550,000,000 | 2,000,000,000 | 4,900,000,000 |
| 4. Cash paid to principal debt | 34 |  | (7,900,000,000) | (100,000,000,000) | (103,000,000,000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  | ------------------ |
| 6. Dividend, profit paid for owners | 36 |  | ----------------- | -------------------- | ----------------------- |
| Net cash (used in) provided by financing activitios | 40 |  | 15,384,000,000 | (98,000,000,000) | (98,100,000,000) |
|  |  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 366,457,603,213 | 318,735,428,195 | 303,100,876,446 |
| Cash and cash equivalents at beginning of year | 60 |  | 373,830,844,176 | 70,729,967,730 | 70,729,967,730 |
| Influence of foreign exchange fluctuation | 61 |  |  |  | ---------------- |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 740,288,447,389 | 389,465,395,925 | 373,830,844,176 |

